

Office of Clinical Research Revenue Cycle
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June, 6 2016

Dear Investigator,

Upon the go live of Epic at Johns Hopkins Hospital for ordering and hospital billing on July 1, 2016 our existing research pricing and billing processes for Imaging and Lab/Path hospital services will change.

Prior to July 1, 2016 research study related hospital services are using a paper/email based ordering and billing system with pricing customized for each study and CPT service code.

Hospital services after July 1, 2016 must be ordered in Epic and the existing discount mechanism already in place for all other Johns Hopkins Medicine hospital facilities will be implemented. A research rate reduction to 28.2% of the HSCRC approved charge will apply to research charges on studies supported by sponsorship from Government agencies, Not-For-Profit entities and investigator initiated self-funded activity. For-Profit and Pharmaceutical Industry Firms studies will experience a rate reduction to 42.3% of the HSCRC approved charge. Billing for these research services will now come from statements generated by the PFS team.

Using the previous example, a cost transfer initiated by PFS for a research study service charged to a Government agency funded study IO# would be:

$$\frac{\text{HSCRC Approved Charge}}{\$100.00} \times \frac{\text{Government/NFP Rate}}{28.2\%} = \frac{\text{Adjusted Amount for IO\# Transfer to Research Budget}}{\$28.20 \text{ billed to the research study IO\#}}$$

If you have existing research pricing for Imaging or Lab/Path services a summary illustrating the application of the existing research rate reduction model for your study will accompany your statement. The research rate reduction percentages may be reviewed and adjusted periodically. Communication to investigators regarding changes will follow.

Note that Lab/Path services for studies not required to use Epic or with specific predetermined exceptions (e.g. non-human, blinded, retrospective) will still be set up and billed by pathology. Contact Danyelle Parrish at (410) 502-4360 or dreed3@jhmi.edu or visit the pathology website at <http://pathology.jhu.edu/department/services/ptstudies.cfm> to set up an account.

Should you have further questions about the method transfer within SAP for study charges to your IO# please contact Dianne Kalm, at (443) 997-0187 or dkalm1@jhmi.edu. Please contact CRSS@jhmi.edu for pricing and Karen Roz, Director Clinical Research Support Services at (410) 955-7682 or rozka@jhmi.edu regarding questions about budget development and use of the new methodology for study pricing.

Thank you,

A handwritten signature in blue ink, appearing to read "Scott A. Streibich".

Scott A. Streibich, MBA, MHS
Associate Director, Clinical Research Revenue Cycle